



















## North Carolina Turnpike Authority

**Board of Directors Meeting** 

May 3, 2018

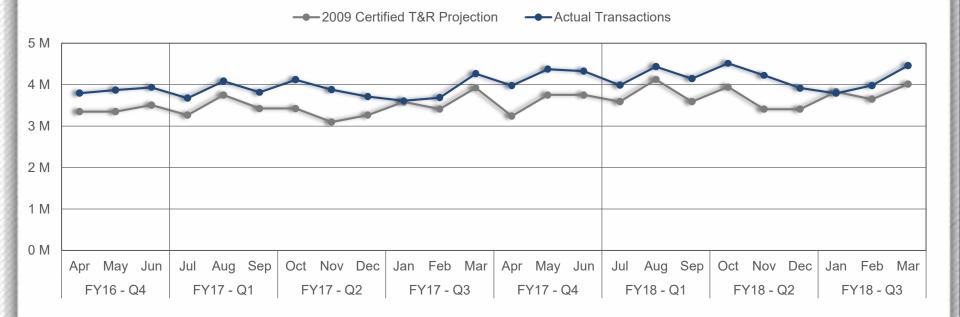
#### ncdot.gov/turnpike

3<sup>rd</sup> Quarter Triangle Expressway Update - Operations & Customer Service

Andy Lelewski, P.E.

Director of Toll Operations

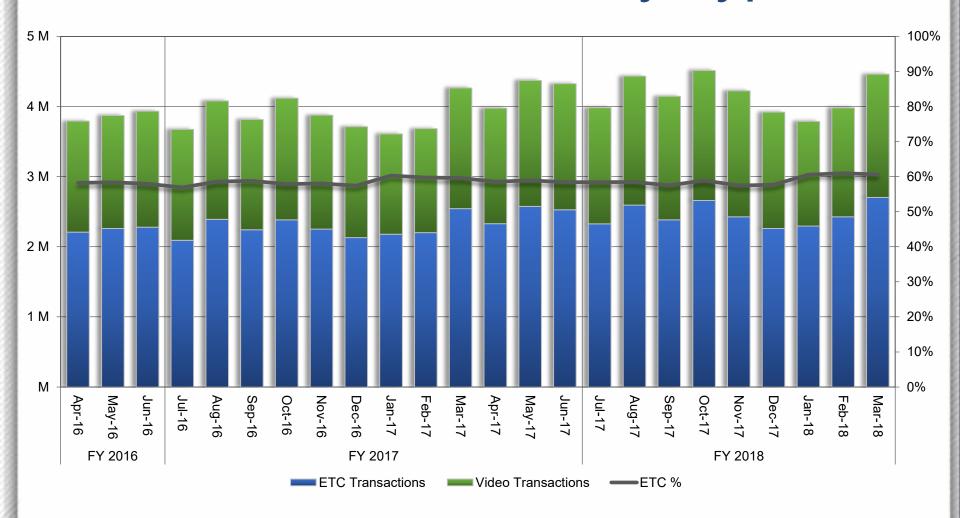
## **Transaction Statistics**



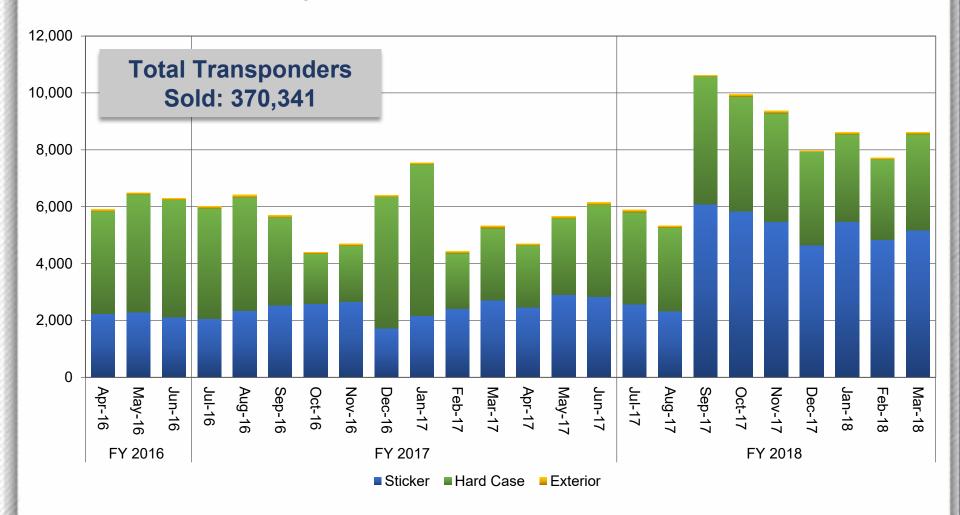
	FY16 - Q4	FY17 - Q1	FY17 - Q2	FY17 - Q3	FY17 - Q4	FY18 - Q1	FY18 - Q2	FY18 - Q3
Actual Transactions	11,596,894	11,570,102	11,706,855	11,561,253	12,675,376	12,566,202	12,657,190	12,232,513
2009 Certified Traffic and Revenue <sup>1</sup>	10,200,979	10,440,591	9,788,054	11,371,706	11,625,254	11,938,800	10,762,744	11,486,687
Delta	1,395,915	1,129,511	1,918,801	189,547	1,050,122	627,402	1,894,446	745,826
Percent of Actual vs. 2009 Base Case	114%	111%	120%	102%	109%	105%	118%	106%

<sup>&</sup>lt;sup>1</sup>Target monthly transaction data based on annualized numbers contained in the 2009 Certified Traffic and Revenue Report developed by CDM Smith

# Toll Transactions by Type



# Monthly Transponders Sold

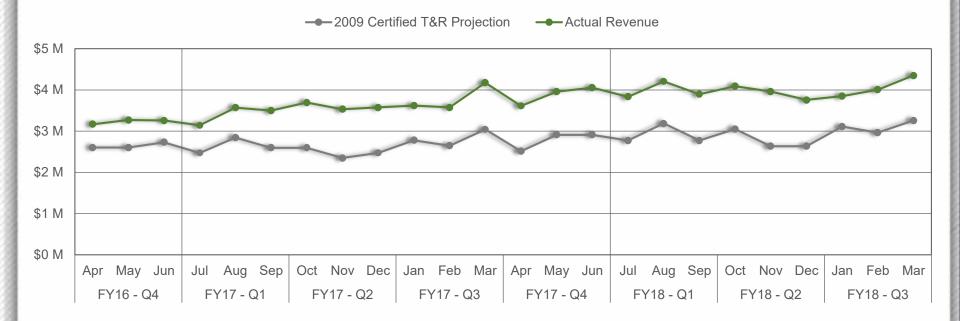


#### ncdot.gov/turnpike

3<sup>rd</sup> Quarter Triangle Expressway Update – Finance

David Roy
Director of Finance

## Revenue Statistics

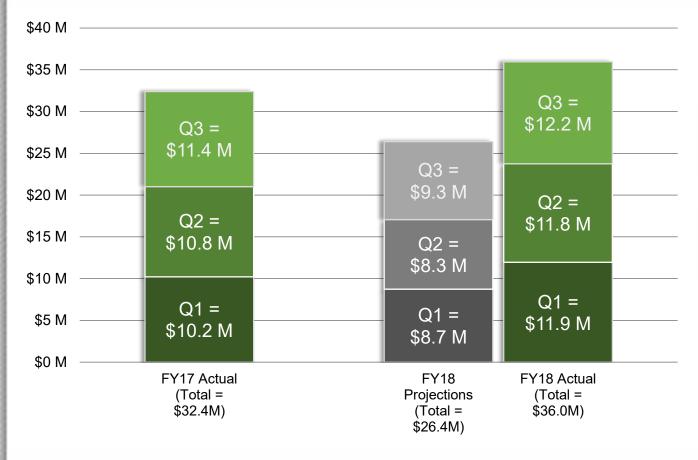


	FY16 - Q4	FY17 - Q1	FY17 - Q2	FY17 - Q3	FY17 - Q4	ı	FY18 - Q1	FY18 - Q2	FY18 - Q3
Actual Revenue <sup>1</sup>	\$ 9,695,119	\$ 10,210,606	\$ 10,802,362	\$ 11,371,706	\$ 11,625,254	\$	11,938,800	\$ 11,810,005	\$ 12,206,584
2009 Certified Traffic and Revenue <sup>2</sup>	\$ 7,938,325	\$ 7,913,993	\$ 7,419,368	\$ 8,468,479	\$ 8,336,160	\$	8,735,177	\$ 8,319,217	\$ 9,332,303
Delta (\$)	\$ 1,756,794	\$ 2,296,613	\$ 3,382,994	\$ 2,903,227	\$ 3,289,094	\$	3,203,623	\$ 3,490,788	\$ 2,874,281
Percent of Actual vs. 2009 Base Case	122%	129%	146%	134%	139%		137%	142%	131%

<sup>1</sup>Actual revenue is reported on a cash basis

<sup>&</sup>lt;sup>2</sup>Target monthly revenue data based on annualized numbers contained in the 2009 Certified Traffic and Revenue Report developed by CDM Smith

## Revenue Statistics



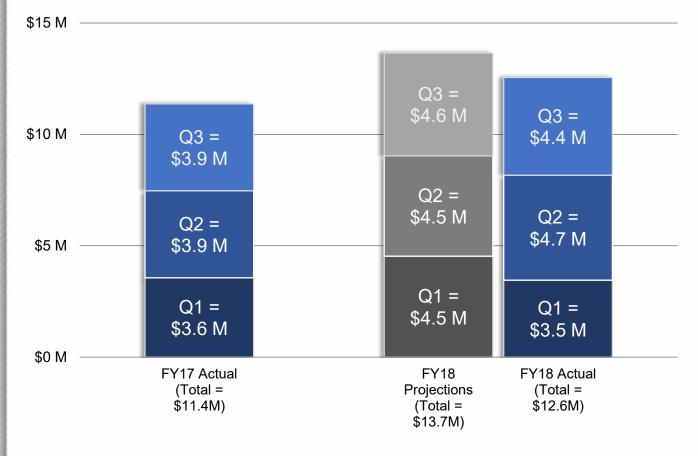
#### FY 18 – 3<sup>rd</sup> Quarter

YTD revenues 36.3% higher than financing base case projections

YTD revenues up 11.0% year-over-year

- Revenue figures are inclusive of all toll revenue and fees, but exclude transponder revenues (YTD = \$330,944.53)
- Actual revenues reported on a cash basis

# Operating Expenditures



#### FY 18 – 3<sup>rd</sup> Quarter

YTD expenditures 8.0% lower than projected budget

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3<sup>rd</sup> Quarter Triangle Expressway Update – Maintenance Report

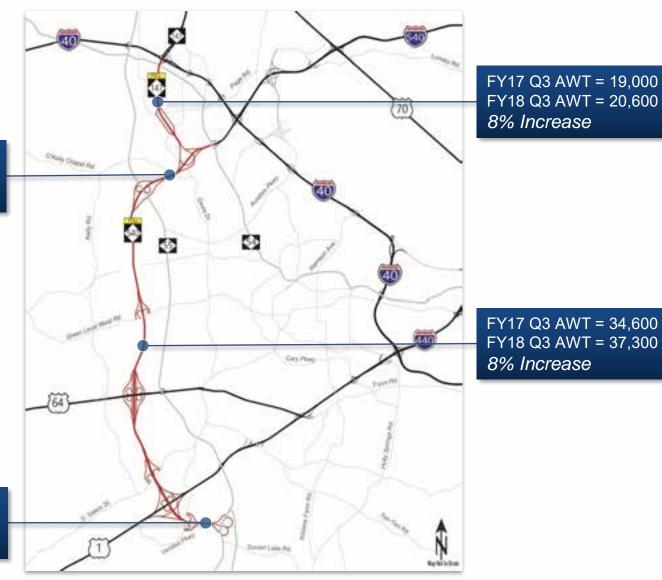
Dennis Jernigan, P.E.

Director of Highway Operations

FY17 Q3 AWT = 47,100 FY18 Q3 AWT = 50,500

7% Increase

### Mainline Traffic Statistics



FY17 Q3 AWT = 19,100 FY18 Q3 AWT = 19,200 1% Increase

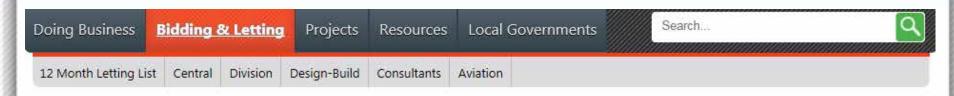
Q3: January - March

AWT: Average Weekday Traffic

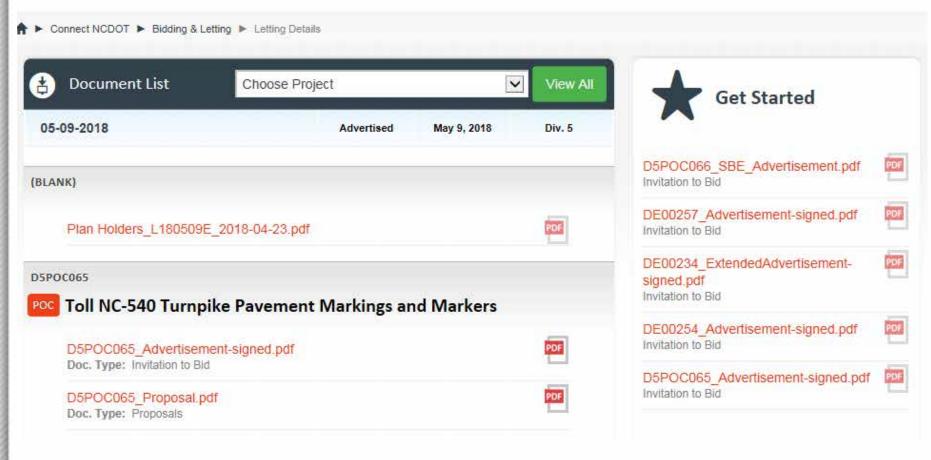
## Roadway Maintenance Statistics

	Q3 FY 2017	Q4 FY 2017	Q1 FY 2018	Q2 FY 2018	Q3 FY 2018
Road Surface	97.8	100.0	98.1	98.9	98.5
Unpaved Shoulders and Ditches	95.6	95.5	100.0	97.9	97.8
Drainage Structures	86.7	92.3	83.2	87.6	87.7
Roadside	90.3	87.4	90.4	92.5	91.8
Traffic Control Devices	91.4	88.5	85.2	82.4	83.8
Overall	92.7	92.7	90.9	91.1	91.3

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#### May 09, 2018 Division 5 Letting Details



# Roadway Maintenance Team

- Two-person team
- Staffed by Louis Berger Group
- Team is in lieu of advertising a new litter contract as well as a new debris contract and most of cost offset by contract savings
- Team will be used in lieu of contractors when possible
- Already checked and repaired all C/A fence
- Working on opening all shoulder drains

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## Complete 540 Procurement Update

Rodger Rochelle, P.E.

NCTA Chief Engineer, Innovative Delivery

# Complete 540

- R-2721A
  - 4.6 mile new location
  - ~ 190 parcels
- R-2721B
  - 4.9 mile new location
  - ~ 210 parcels
- R-2828
  - 8.6 mile new location
  - ~ 250 parcels



# Current Project Schedule

Record of Decision: Summer 2018

Corridor Permit Application: Summer 2018

Right of Way Plans for R-2721A & R-2721B: Fall 2018

Anticipate Permits: Late 2018/Early 2019

(phased for R-2828 & construction for R-2721A and R-2721B)

Design-Build Contract Letting

R-2828: November 2018

R-2721B: February 2019

- R-2721A: April 2019

- R-2829: Future (2027)

Complete Project Finance Early 2019

## R-2828

Industry Forum	April 12, 2018
RFQ Advertisement	April 16, 2018
Statement of Qualifications due from Design-Build Teams	May 11, 2018
Department Announces Short-listed Teams	May 24, 2018
Department Issues Industry Draft RFP to Short-listed Teams	May 24, 2018
Department Holds Statement of Qualifications Debriefs	Week of June 4, 2018
First Meeting with Short-listed Teams	June 7, 2018
Department Issues Second Industry Draft RFP to Short-listed Teams	June 26, 2018
Second Meeting with Short-listed Teams	July 10, 2018
Department Issues Third Industry Draft RFP to Short-listed Teams	July 24, 2018
Third Meeting with Short-listed Teams	August 7, 2018
Department Issues Final RFP to Short-listed Teams	August 21, 2018
Deadline for Submitting New Alternative Technical Concepts	October 2, 2018
Technical Proposals and Sealed Price Proposals Due	October 30, 2018
Technical Presentations by Short-listed Teams	November 15, 2018
Open Price Proposals	November 20, 2018
Department Holds Technical Proposal Debriefs Pending Contract Execution	January, 2019

Note: All dates are approximate and subject to change.

### **Procurement Timelines**

- Target comparable completion dates for all projects
- Enable shortlisting on one project to be complete before next advertisement
- Avoid holidays and standard bid days
- All three timelines set in advance
- Aim to manage workload for NCTA, NCDOT, and bidders

# RFQ and Shortlisting

	R-2828	R-2721B	R-2721A
Advertisement	April 16	July 2	September 4
SOQ Due Date	May 11	July 31	October 2
Shortlist Date	May 24	August 14	October 18
Quality Credit	25%	20%	20%
Stipend	\$350,000	\$175,000	\$125,000

- Technical Review Committee with facilitator will shortlist
   2-5 teams with Alternate Option
- Adjectival Scoring System
- Debriefs



#### RECRUIT, TRAIN, RETAIN AND GROW





PRESENTED BY NCDOT OFFICE OF CIVIL RIGHTS AND THE NC TURNPIKE AUTHORITY

This Outreach session will include information about certification. support services, DBE utilization and compliance, laws governing DBE work with NCDOT, as well as, a discussion on project scope. DBE goals and Complete 540 Project contracting opportunities.

DATE: April 12, 2018

The McKimmon Conference and Training

Center at NC State

1101 Gorman St. Raleigh, NC 27606

#### SESSION AGENDA:

9:00 A.M. - 3:00 P.M. Open Registration

9:30 A.M. - 10:00 A.M. NC Tumpike Authority

10:00 A.M. - 10:30 A.M. Office of Civil Rights Overview

10:30 A.M. - 11:00 A.M. Certifications (DBE, SBE, HUB, SPSF)

Utilization Contractor Compliance

1000 A.M. - 1030 A.M. ADALTRIE VILEED

TE30 A.M. - 11:45 A.M. Business Opportunities and Workforce Development

On-the-Job Training Program (OJT) TI:45 A.M. - 12:00 P.M.

12:00 P.M. - 1:00 P.M. Networking/Lunch on your own

1:00 P.M. - 3:00 P.M. Industry Forum (Complete 540):

3:00 PM - 4:00 PM **Networking Continuation** 



## Monroe Construction Update

Christopher D. Sweat, P.E.
Summit Design & Engineering Services

# Monroe Expressway Overview

- 20-mile long expressway
- 4 to 6 lanes wide (expandable to median)
- 37 bridges
- 21 box culverts
- 8 interchanges
- Open Road Tolling

# **Important Dates**

- Phased ITS Integration
   May 2018 thru September 2018
- Substantial Completion
   November 27, 2018

Final Completion
 May 28, 2019

### Monroe Bypass Constructors, LLC

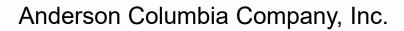


Monroe Bypass Constructors is a Joint Venture comprised of three companies:





United Infrastructure Group, Inc.

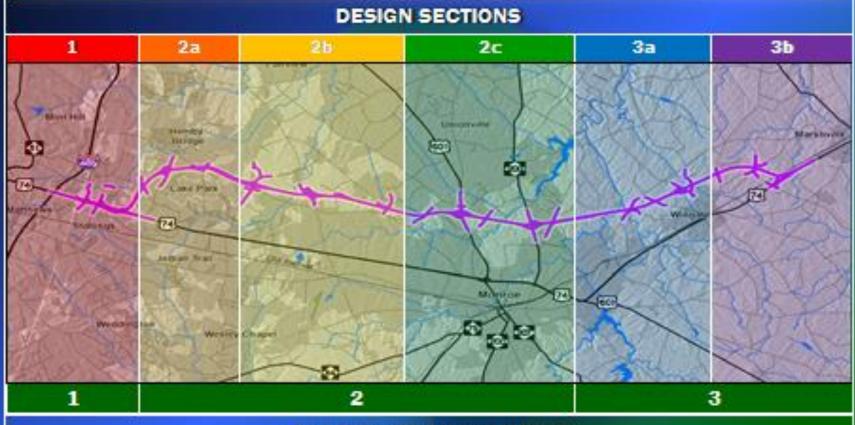




Boggs Paving, Inc.



## **Project Segments & Sections**



CONSTRUCTION SEGMENTS

MØNROE BYPASS CONSTRUCTORS

# Toll Zone Progress

- AET-8 has been accepted
- AET-7 will be accepted by May 14<sup>th</sup>, once the final lift of asphalt has been completed satisfactorily
- The final walkthrough will be held at AET-5 and AET-6 the second week of May.

### Marshville Area (3B)



#### Expressway Bridge over CSX RR and US 74WB (3B)



#### Austin Chaney Rd. Interchange (3A)



### Monroe-Ansonville Rd. (3A)



### Olive Branch Rd. (2C)



### NC 200 (2C)



#### Toll Site between NC 200 & US 601 (2C)



### US 601 Interchange (2C)



### Sound Wall 7B2 near Fowler Rd. (2C)



### Toll Zone 5 and Sound Wall 7A (2B)



### Rocky River Road Interchange (2B)



### Unionville-Indian Trail Interchange (2B)



### Secrest Shortcut Rd. and Sound Wall (2A)



### Indian Trail-Fairview Road Interchange (2A)



### Stinson Hartis Rd. (2A)



### US 74 Interchange (1)



### Stallings Rd. (1)



### Elevated Section (1)



2018 Advance Refunding of Remaining 2009B Triangle Expressway System BABs Appropriation Revenue Bonds Update

David Roy

**Director of Finance** 



# NCTA Refunding Results Overview

Triangle Expressway Appropriation Revenue Refunding Bonds, Series 2018A

May 3, 2018



# Triangle Expressway State Annual Appropriation Revenue Bonds, Series 2009B

- The Series 2009B Bond were issued as Federally Taxable, Issuer Subsidy Build America Bonds
  - NCTA was to receive a subsidy of 35% of the interest due on the bonds semi-annually
  - Due to sequestration, NCTA has not received the full subsidy since FY 2013
  - Sequestration rates have ranged from 6.6% to 8.7% and is currently 6.6%
- In August of 2017, NCTA entered into a Forward Delivery Bond Purchase Agreement for a refunding of \$161,515,000 Series 2009B Bonds (maturing 1/1/2022 through 1/1/2032)
  - A forward refunding eliminates concerns of the BABs subsidy being eliminated prior to the call date on the refunded bonds
  - The refunding achieved net present value savings of \$18.85 million or 11.67% of refunded par and annual cash flow savings average \$1.7 million
- \$180,375,000 Series 2009B Bonds remained outstanding with \$150,850,000 eligible for a refunding on January 1, 2019 at par



### **Summary of the Series 2018A Bonds – Bid Results**

- \$150,125,000 Triangle Expressway System Appropriation Revenue Refunding Bonds, Series 2018A were sold via competitive sale on April 26, 2018
- The Bank received seven (9) bids and awarded the 2018A Bonds to J.P. Morgan Securities LLC ("J.P. Morgan") based on the lowest true interest cost bid of 3.651021%
  - Bids were verified by PFM before awarding J.P. Morgan the winning bidder

Bidder	Bid Amount	TIC	Present Value Difference
J.P. Morgan Securities LLC	\$156,893,325	3.651021%	-
Wells Fargo Bank, National Association	\$156,354,420	3.678006%	\$338,974
Morgan Stanley & Co, LLC	\$156,320,114	3.679728%	\$360,602
Bank of America Merrill Lynch	\$156,160,614	3.687739%	\$461,239
Mesirow Financial, Inc.	\$155,834,144	3.704169%	\$667,631
Jefferies LLC	\$155,642,384	3.713840%	\$789,115
Citigroup Global Markets Inc.	\$155,600,779	3.715941%	\$815,498
Goldman Sachs & Co. LLC	\$155,153,031	3.738588%	\$1,099,990
Barclays Capital Inc.	\$155,147,853	3.738851%	\$1,103,286

<sup>\*</sup> The present value of 1 basis point is valued at \$125,616.55.



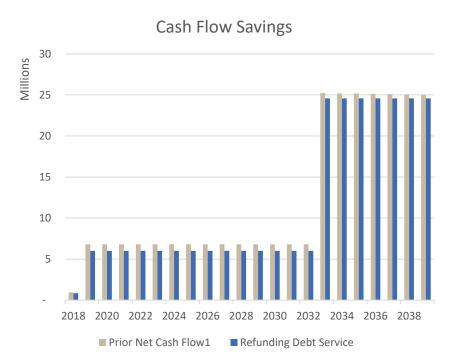
# Triangle Expressway Appropriation Revenue Refunding Bonds, Series 2018A

- Purpose of Issue To advance refund a portion of the Series 2009B Bonds for debt service savings and pay costs of issuance for the Series 2018A transaction
- Ratings Moody's assigned a rating of 'Aa1' and upgrading the outstanding parity bonds to 'Aa1' from 'Aa2'. Standard & Poor's Rating Services assigned a rating of 'AA+' and upgraded the outstanding parity bonds to 'AA+' from 'AA'.
- Payments Principal paid annually on January 1, 2033 through January 1, 2039. Interest is paid semi-annually on January 1 and July 1, commencing July 1, 2018
- Optional Redemption The Series 2018A Bonds may be called for redemption, in whole or in part on any date, on or after January 1, 2028



### **Summary of Savings Results**

 Issuance of the Series 2018A Bonds resulted in \$10.93 million of net present value debt service savings, or 7.25% of the refunded bonds par amount



Date	Prior Net Cash Flow <sup>1</sup>	Refunding Debt Service	Cash Flow Savings	Present Value Savings <sup>2</sup>
2018	963,757	850,708	113,048	100,784
2019	6,802,988	6,005,000	797,988	774,173
2020	6,802,988	6,005,000	797,988	748,279
2021	6,802,988	6,005,000	797,988	723,251
2022	6,802,988	6,005,000	797,988	699,060
2023	6,802,988	6,005,000	797,988	675,678
2024	6,802,988	6,005,000	797,988	653,078
2025	6,802,988	6,005,000	797,988	631,234
2026	6,802,988	6,005,000	797,988	610,121
2027	6,802,988	6,005,000	797,988	589,714
2028	6,802,988	6,005,000	797,988	569,989
2029	6,802,988	6,005,000	797,988	550,925
2030	6,802,988	6,005,000	797,988	532,498
2031	6,802,988	6,005,000	797,988	514,687
2032	6,802,988	6,005,000	797,988	497,472
2033	25,218,168	24,585,800	632,368	380,656
2034	25,184,699	24,586,900	597,799	348,105
2035	25,157,559	24,586,400	571,159	321,842
2036	25,124,943	24,583,100	541,843	295,515
2037	25,090,161	24,585,600	504,561	266,400
2038	25,051,409	24,587,400	464,009	237,263
2039	25,016,658	24,587,100	429,558	212,838
Total	272,049,186	257,023,008	15,026,177	10,933,562

<sup>1.</sup> Prior Net Debt Service assumes a 6.60% Sequestration rate (32.69% subsidy) on the refunded bonds.

<sup>2.</sup> Present value calculated for closing date of 5/10/2018 and uses the arbitrage yield of 3.43% as the discount rate



### **NCTA Refunding Savings Summary**

 NCTA has achieved over \$60 million of net present value savings through refunding transactions

Transaction	Refunded Series (Maturities)	NPV Savings (\$)	NPV Savings (%)
\$200,515,000 Triangle Expressway System Turnpike Revenue Refunding Bonds, Series 2017	Series 2009A (2020-2039)	\$32,153,069	13.72%
\$150,125,000 Triangle Expressway System Appropriation Revenue Refunding Bonds, Series 2018A	2009B (2033-2039)	\$10,933,562	7.25%
\$161,759,000 Triangle Expressway System Appropriation Revenue Refunding Bonds, Series 2018B	2009B (2022-2032)	\$18,854,944	11.67%
Total		\$61,941,575	11.33%

### **Bond Counsel Selection**

David Roy
Director of Finance

# Request for Proposals Overview

- Advise NCTA on any legal matters related to the planning for future bond transactions, including the use of any state or local non-toll revenue sources.
- Prepare and/or review resolutions, orders, agreements, contracts and other documents in connection with the issuance of bonds
- Provide advice and counsel on continuing compliance with securities, tax and other applicable law
- Advise NCTA on any legal matters related to any proposed alternative financing mechanisms
- Provide on-going legal support and advice for existing bonds and TIFIA loans

## Selection Process



#### **Selection Committee:**

- Evan Rodewald, NCDOT CFO
- David Roy, NCTA Director of Finance
- Rodger Rochelle, P.E., NCTA Chief Engineer
- Chuck Watts, NCDOT General Counsel

## **Evaluation Criteria**

#### **Technical Capability**

- Qualifications of attorneys
- Experience with similar legal services
- Experience with State Statutes and the North Carolina Constitution
- Experience in other financing programs
- Dollar volume and number of successfully closed public financing programs
- Experience with federal tax and securities law

#### Managerial Capability

- Past performance
- Efficiency
- Ability to meet schedules
- Project organization
- Ability to respond to the needs of the Authority

# Competitiveness and Reasonableness of Cost

- General quality and completeness of response
- Quality of work product
- Firm's commitment to diversity and inclusiveness
- Cost proposal

# Bond Counsel Selection Committee Recommendation

- Firms who submitted Proposals:
  - Hunton Andrews Kurth LLP
  - McGuireWoods LLP
  - Nixon Peabody LLP
  - Parker Poe Adams & Bernstein LLP
  - Robinson Bradshaw
  - Womble Bond Dickinson (US) LLP
- Shortlisted Firms
  - Hunton Andrews Kurth LLP
  - McGuireWoods LLP
  - Robinson Bradshaw
  - Womble Bond Dickinson (US) LLP

# Bill by Email Program Update

Andy Lelewski, P.E.

Director of Toll Operations

# Bill by Email

- The Bill by Email program is a new service that allows Bill by Mail customers to opt-in to receive future invoices by email in lieu of U.S. mail
- Go-live: December 29, 2017
- Bill by Mail customers who have received an invoice may opt-in online to receive future invoices by email

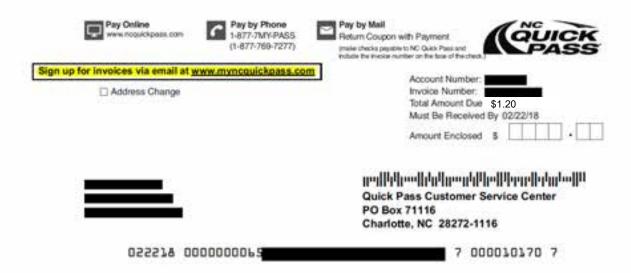


## **Customer Benefits**

- New option for the customer to select their preferred method to receive invoices
- Access to the information needed to manage/pay invoices at the convenience of the customer
- Eco-friendly

## NC Quick Pass Invoice

 Inform customers on the invoice payment coupon of the option to sign up online to receive future invoices by email





HOME | FACE | MANAGE YOUR ACCOUNT | CONTACT US



SIGN UP NOW

MANAGE YOUR ACCOUNT



**PAY YOUR BILL** 



NC Quick Pass\*\* INFO

January 23, 2018

#### **Invoice Menu**

#### **Current Invoice**

Invoice History

**Invoice Transactions** 

Get NC Quick Pass Transponder Account

#### General Bill By Mail FAQ

- What is Bill by Mail?
- I received a Bill by Mail invoice, what should I do?

#### **Bill by Email FAQ**

- What is the Bill by Email program?
- How do I sign up to receive invoices by email?
- What happens if my email address is entered incorrectly?
- How do I update my email address?
- How do I opt-out of Bill by Email?

#### **Current Invoice**



Payment must be received by due date to avoid additional fees.

Get an NC Quick Pass account and you will save on travel, and pay a lower toll rate on all future usage of the Turnpike's facilities. If you would like to get a NC Quick Pass account, you must first pay all your open invoices. Click on the link to the left **Get NC Quick Pass Transponder Account** or <u>Click Here</u> to start the process of setting up your new account once payment is made on all of your invoices. If you have any difficulties or need assistance you can call the NC Quick Pass Customer Service Center at 1-877-7MY-PASS.

#### Bill By Mail

JOHN SMITH

200 SORRELL GROVE CHURCH RD

MORRISVILLE, NC 27560

Invoice Date: 01/04/2018

Invoice Number: 10000000000

Invoice Period: 11/30/2017 - 01/03/2018

Bill by Email - Sign up now!



#### **Email Address:**

You are not opted in to the Bill by Email service. Click here to opt-in.

#### Summary of Activity

Previous Balance	New Tolls	Other Charges	Total Charges	Payments and Adjustments	Total Amount Due	Due Date
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	02/03/2018

#### Current Activity

New Activity: \$0.00 Current Balance: \$0.00 Last Payment: 06/26/2017

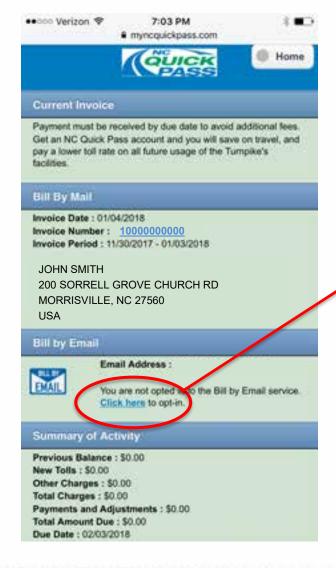
#### Invoice Payment Options



To make a payment with a credit card, specify the payment amount below and click Pay Now.

To make a payment by check, follow the instructions described on the invoice notice or visit the <u>Customer Service Center</u>.

# Mobile Opt-in



●●○○○ Verizon ❤	7:04 PM myncquickpass.com	***
	GUICK PASS	( Home
Bill by Email		
Enter your email a	address:	
Email Address		
f:		ï
Retype Email	Address	
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Opt-in to B	ill by Email.	
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	PASS BILL BY EMAIL	— TERMS
NC QUICK	PASS BILL BY EMAIL AND CONDITIONS	
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SIGN UP NOW

MANAGE YOUR ACCOUNT



**PAY YOUR BILL** 



NC Quick Pass™ INFO

January 23, 2018

#### **Invoice Menu**

#### Current Invoice

Invoice History

**Invoice Transactions** 

Get NC Quick Pass Transponder Account

#### General Bill By Mail FAQ

- What is Bill by Mail?
- I received a Bill by Mail invoice, what should I do?

#### **Bill by Email FAQ**

- What is the Bill by Email program?
- How do I sign up to receive invoices by email?
- What happens if my email address is entered incorrectly?
- How do I update my email address?
- How do I opt-out of Bill by Email?

#### **Current Invoice**



Payment must be received by due date to avoid additional fees.

Get an NC Quick Pass account and you will save on travel, and pay a lower toll rate on all future usage of the Turnpike's facilities. If you would like to get a NC Quick Pass account, you must first pay all your open invoices. Click on the link to the left Get NC Quick Pass Transponder Account or Click Here to start the process of setting up your new account once payment is made on all of your invoices. If you have any difficulties or need assistance you can call the NC Quick Pass Customer Service Center at 1-877-7MY-PASS.

#### Bill By Mail

JOHN SMITH 200 SORRELL GROVE CHURCH RD MORRISVILLE, NC 27560 Invoice Date: 01/04/2018
Invoice Number: 10000000000

Invoice Period: 11/30/2017 - 01/03/2018

#### Bill by Email - Sign up now!



Email Address: JohnSmith@johnsmith.com

You are opted in to the Bill by Email service. Click here to manage your preferences.

#### Summary of Activity

Previous Balance	New Tolls	Other Charges	Total Charges	Payments and Adjustments	Total Amount Due	Due Date
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	02/03/2018

#### **Current Activity**

New Activity: \$0.00 Current Balance: \$0.00 Last Payment: 06/26/2017

#### Invoice Payment Options

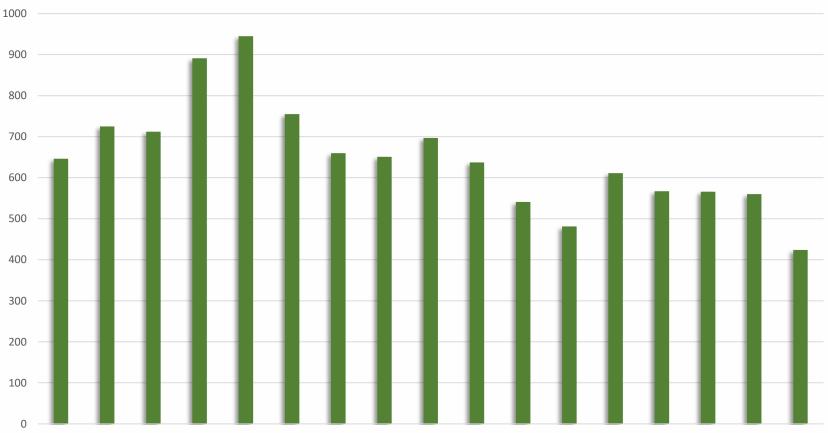


To make a payment with a credit card, specify the payment amount below and click Pay Now.

To make a payment by check, follow the instructions described on the invoice notice or visit the <u>Customer Service Center</u>.

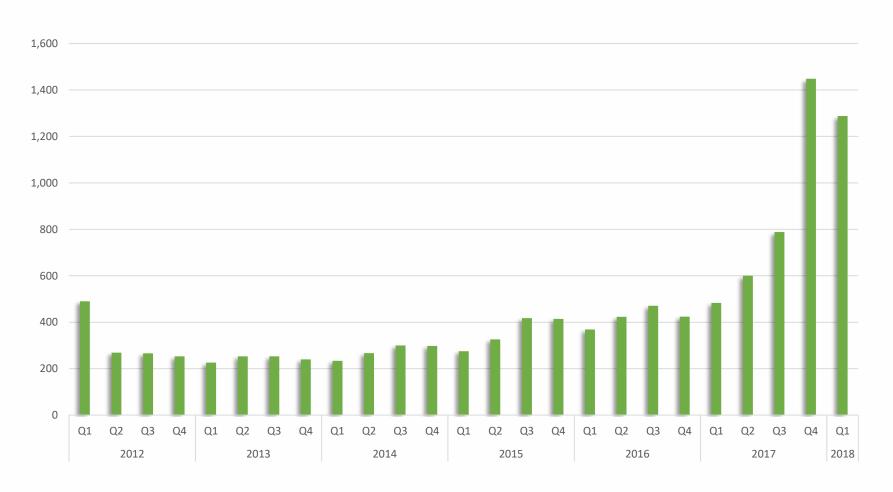
# Bill by Email Enrollment

(Opt-in Date)

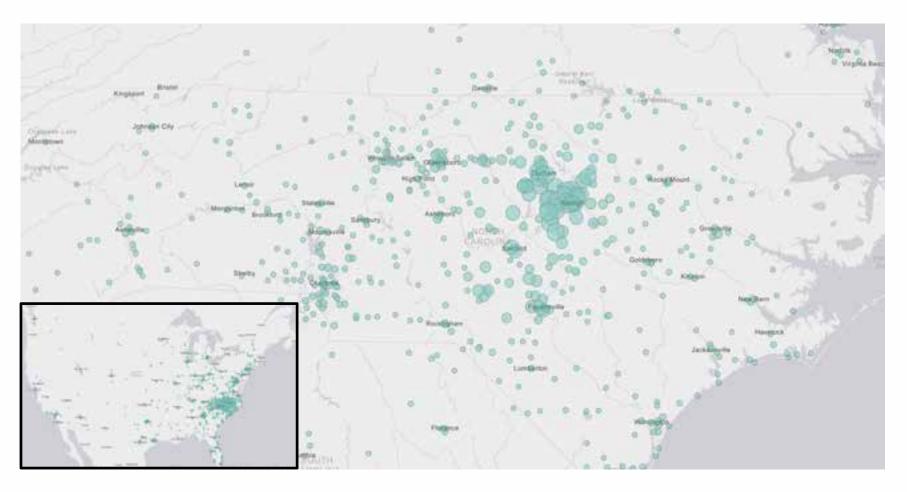


Week of Week o

# Bill by Email Enrollment (Account Open Date)



# Bill by Email Enrollment (By Zip Code)



# **Next Steps**

- Promotion
  - Press release- 5/2/18
  - Web banner- 5/2/18
  - Social media- 5/2/18
  - Storefront windows- 5/2/18
  - Bill by Mail inserts- 5/14/18

# Thank you!